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Farmers' & Growers' Markets



Cut Flowers, Fresh Produce, and Prepared Goods Can Often be Found at Your Local Grower's Market

In the region, there are nine markets. Those in the Albuquerque area are called Growers' Markets. Outside of Albuquerque, they are called Farmers' Markets. See the full list of markets.

Farmer's markets allow for direct marketing of farm products and is an important sales outlet for agricultural producers. Markets are an integral part of the urban/farm linkage, and they continue to rise in popularity-- mostly due to the growing consumer interest in obtaining fresh products.

Farmers' markets also bring growers in direct contact with restaurant owners and other produce buyers who frequent markets. Even larger growers, with more of a wholesale marketing focus, find farmers' markets an important link to the consumer.

Community Supported Agriculture (CSA)



Kids Carrying Los Poblanos Produce

A CSA is a partnership of mutual commitment between a farm and a community of supporters which provides a direct link between the production and consumption of food. Supporters cover a farm's yearly operating budget by purchasing a share of the season's harvest.

CSA members make a commitment to support the farm throughout the season, and assume the costs, risks and bounty of growing food along with the farmer or grower. This mutually supportive relationship between local farmers, growers and community members helps create an economically stable farm operation in which members are assured the highest quality produce, often at below retail prices. In return, farmers and growers are guaranteed a reliable market for a diverse selection of crops. The United States Department of Agriculture (USDA) provides information for farmers wishing to establish a CSA

Agritourism

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Specialty Grocers

Specialty grocers, especially those featuring organic products, offer local products. Some of the local products offered by local stores include produce, meat, cheese, and a variety of local processed products ranging from packaged powdered seasonings and salsas to frozen prepared food. Local products can also be found in select gift shops and catalogues.

Food Processors

Food processing transforms raw agricultural materials into intermediate foodstuffs or edible products through the application of labor, machinery, energy, and scientific knowledge. While most processing companies are small, there are some which have a large number of employees. Some local crops are processed in state, and most of the livestock is sold to processors and packers out of the state. Those considering starting a processing business might consult Food Entrepreneur Resources

Restaurants

Several area restaurants feature local products. They plan menus and sometimes special dinners based on seasonal crops. Many of them are members of Albuquerque Originals which is an organization comprised of independent restaurateurs uniting to face the challenge of the national dinner-house restaurant chains.

On-line Sales

There are an increasing number of web sites that feature New Mexico products. Most provide contact information on specific products and/or producers. Often these websites can serve as a clearinghouse for information on certain types of farming and offer a range of New Mexico products.

Schools & Food Banks

The major goals of Farm to School programs are to partner local farmers with nearby schools, so that children can enjoy tasty fruits and vegetables, while connecting with farms - the source of their food; and farmers can develop an additional source of income.

Albuquerque Public Schools has purchased New Mexico produce since 2003. APS serves more than 60,000 lunches a day plus 10,000 lunches per day for their summer program. APS purchases local melons and apples, in particular. APS is extremely interested in purchasing New Mexico products when available, and is also interested in purchasing New Mexico value added products to put in school vending machines.

<u>Kids Cook</u>, a program within the public schools that teaches children about food and nutrition, is another excellent market for smaller quantities of local food.

The <u>New Mexico Association of Food Banks</u> currently purchases potatoes, onions, and apples, but would like to also buy squash, carrots, and salad greens. One food bank in Albuquerque is committed to being the nation's leading food bank distributor of fresh produce.

Support Organizations for Local Producers

The New Mexico Apple Commission Bonnie Gomez 5051 Brighton Hills Drive NE Rio Rancho, NM 87144-0824 (505) 822-9686

The New Mexico Beekeepers Association

___ Ken Hayes (505) 869-2369

New Mexico Wine Growers Association

___ P.O. Box 57060 Albuquerque, NM 87187-7060 (866) 494-6366 (505) 899-3815 info@nmwine.com

The New Mexico Cattle Growers Association P.O. Box 7517

Albuquerque, NM 87194-0584

The New Mexico Beef Council

___ 1209 Mountain Rd. NE, Suite C Albuquerque, NM 87110 (505)881-9407 nmbeef@nmbeef.com

The New Mexico Wool Growers Inc. nmwgi@nmagriculture.org

The New Mexico Organic Commodity Commission
4001 Indian School Rd. NE Suite 310
Albuquerque, NM 87110
(505) 841-9067
joan.quinn@state.nm.us

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